



# THE ASSET TRIPLE A AWARDS 2011

## TRADE FINANCE

The nominees are ...\*

Best Trade Finance Bank **BoAML, Bank of China, DBS Bank, Standard Chartered Bank**

Best Structured Trade Finance Bank **DBS Bank, Standard Chartered Bank**

and the winners are ...

### Best Trade Finance Bank by country

Australia		<b>ANZ</b>
China		<b>Bank of China</b> **
Hong Kong		<b>Standard Chartered Bank</b> **
India	Domestic	<b>ICICI Bank</b> **
	Foreign	<b>Standard Chartered Bank</b>
Indonesia	Domestic	<b>Bank Mandiri</b> **
	Foreign	<b>Deutsche Bank</b>
Korea		<b>SC First Bank</b>
Malaysia	Domestic	<b>Maybank</b>
	Foreign	<b>OCBC</b> **
Pakistan		<b>Deutsche Bank</b> **
Philippines	Domestic	<b>BDO</b>
	Foreign	<b>Citi</b> **
Singapore		<b>DBS Bank</b> **
Sri Lanka		<b>Deutsche Bank</b> **
Taiwan	Domestic	<b>Taipei Fubon</b> **
	Foreign	<b>Citi</b> **
Thailand	Domestic	<b>Kasikornbank</b>
	Foreign	<b>Standard Chartered Bank</b> **
Vietnam		<b>HSBC</b> **

### Rising Star Trade Finance Bank by country

China		<b>ICBC</b> **
India		<b>Deutsche Bank</b> **
Indonesia		<b>CIMB Niaga</b>
Malaysia		<b>UOB</b> **
Philippines		<b>BPI</b>
Taiwan		<b>J.P. Morgan</b>
Thailand		<b>UOB</b>

\* The symbol represents the number of consecutive years a bank has won the award.

### Deal Awards

#### BEST TRADE FINANCE DEAL

India/  
South Korea **Samsung India Electronics Pvt Ltd trade payment solution**  
Arranger: **Bank of America Merrill Lynch**

Indonesia/  
China **PT Huawei Tech Investment**  
**US\$270 million multi-bank non-recourse receivable purchase facility**  
Mandated lead arranger: **Standard Chartered Bank (Indonesia)**  
Participants: **Bank of China (Shenzhen); Standard Chartered Bank (Hong Kong)**

South Korea/  
LatAm **Hyundai Motors Group's dealer financing package**  
Arranger: **Bank of America Merrill Lynch**

#### BEST STRUCTURED TRADE FINANCE DEALS

Bangladesh **Energypac Power Generation Limited**  
**US\$70 million structured financing of future receivables**  
Sole arranger and lender: **Standard Chartered Bank**

China **Asia Silicon (Qinghai) Company**  
**500 million renminbi structured term loan**  
Sole arranger and lender: **Standard Chartered Bank**

India **Future Group one billion rupee/US\$22 million monetization of future receivables**  
Structuring and funding bank: **Standard Chartered Bank**

#### BEST ECA-BACKED FACILITY

India **US\$1.1 billion structured trade loan for Air India, backed by Export-Import Bank of the US**  
Arranger: **J.P. Morgan**

Vietnam **US\$470 million debt financing for PetroVietnam Nhon Trach 2 power plant, supported by Hermes and Nippon Export and Investment Insurance (Nexi)**  
Sole mandated lead arranger & agent for Hermes facilities: **Citi**  
Sole coordinator & agent for Nexi facility: **Citi**  
Joint lead arrangers for Nexi facility: **Citi, Development Bank of Japan, Sumitomo Trust and Banking Company**  
Arrangers in Hermes and commercial interest reference rate facilities: **Credit Agricole CIB, HSBC**  
Commercial interest reference rate facility lender: **AKA Ausfuhrkredit-Gesellschaft**

\* The winners will be announced at The Asset Triple A Awards dinner on Wednesday, March 23 2011 at the Four Seasons Hotel, Hong Kong